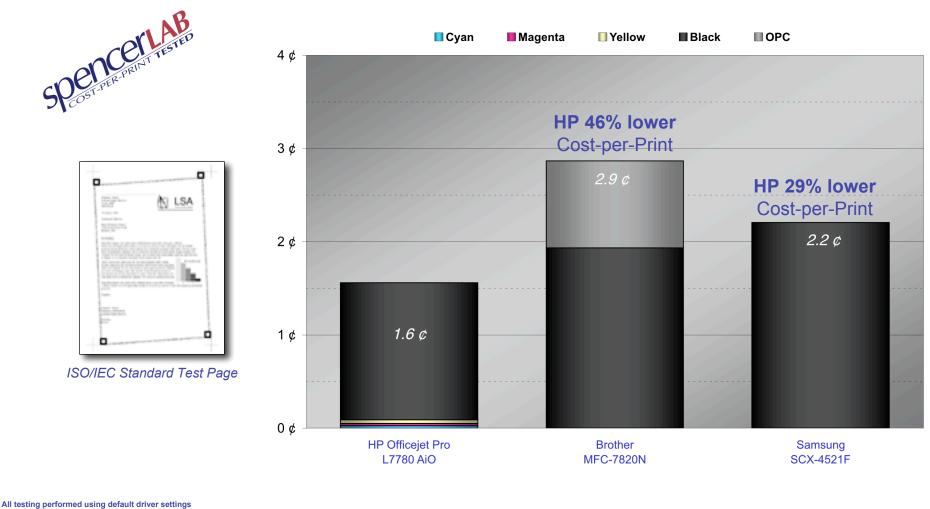
Cost-per-Print: U.S. cents -

HP Officejet Pro L7580/7680/7780 Color Inkjet AiO, Brother MFC-7820N, and Samsung SCX-4521F



Cost-per-Print includes high-capacity ink/toner cartridges

and user-replaceable components costs where applicable

Pricing per Current Analysis, 15 Jan 07

Not all HP Officejet Pro L7580/7680/7780 models available in all countries or regions

Independent testing by SpencerLab Digital Color Laboratory was commissioned by Hewlett-Packard Company 0307

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Cost-per-Print *Methodology*: HP Officejet Pro L7580/7680/7780 Color Inkjet AiO, Brother MFC-7820N, and Samsung SCX-4521F

[°] Determine Ink Cartridge Yields – the average number of prints-per-cartridge for each cartridge

- Printer Model: testing performed on an HP Officejet Pro L7780 Color Inkjet All-in-One
- Test document from ISO/IEC 19752 International Standard for determining monochrome toner yield
 - Standard Test Page version 4.0.1., printed semi-continuously with stops for paper replenishment, overnight, etc.
- Print Modes: plain paper default via Adobe Reader 7.0.8
- · Test High Capacity OEM inks/toner where available
 - HP #88 Large Black, Cyan, Magenta and Yellow ink cartridges
 - Brother (TN-350) toner cartridge
 - Samsung (SCX-4521D3) toner cartridge
- Cartridges judged to be at "end-of-life" when an out of ink/toner signal is displayed on printer control panel/driver; otherwise when test prints show visible defects (*fade*) attributable to toner supply
- · Testing is repeated over multiple cartridges to assure consistency

° Calculate ink component cost-per-print

• Divide each cartridge cost by the corresponding cartridge yield (average prints-per-cartridge)

° Calculate other user-replaceable component pro-rata costs

- · Brother MFC-7820N contains user-replaceable OPC Drum Cartridge; therefore, these component costs are included in total Cost-per-Print
 - OPC Drum Cartridge contribution to total Cost-per-Print is based upon manufacturer-rated yield
- · Samsung SCX-4521F contains no user-replaceable components
- The HP Officejet Pro L7580/7680/7780 printheads are designed for the life of the printer; therefore, although user-replaceable, it is not included in the total Cost-per-Print

° Ink/Toner and User-replaceable Component Prices

| COMPONENTS COST | | CYAN | MAGENTA | YELLOW | BLACK |
|-------------------|-------|-----------|----------|----------|----------|
| HP Pro L7780 AiO | Ink | \$ 26.37 | \$ 26.62 | \$ 26.65 | \$ 34.74 |
| Brother | Toner | _ | | _ | \$ 61.33 |
| MFC-7820N | ОРС | \$ 111.99 | | | |
| Samsung SCX-4521F | Toner | _ | | | \$ 84.98 |

Pricing per Current Analysis 15Jan07

° Sum per-print component costs to obtain total Cost-per-Print for the test document

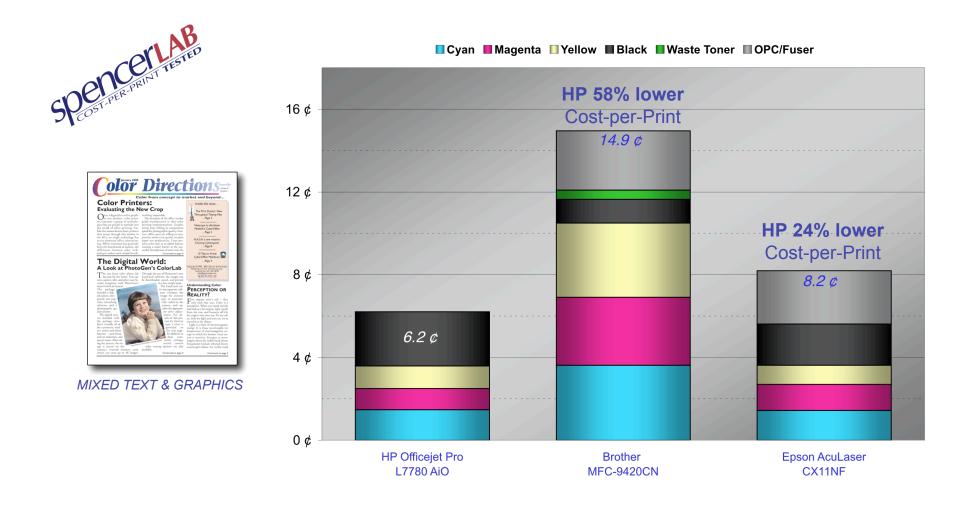
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Cost-per-Print: U.S. cents -

HP Officejet Pro L7580/7680/7780 Color Inkjet AiO, Brother MFC-7820N, and Samsung SCX-4521F



All testing performed using default driver settings

Cost-per-Print includes high-capacity ink/toner cartridges

and user-replaceable components costs where applicable

Pricing per Current Analysis, 15 Jan 07

Not all HP Officejet Pro L7580/7680/7780 models available in all countries or regions

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Cost-per-Print *Methodology*:

HP Officejet Pro L7580/7680/7780 Color Inkjet AiO, Brother MFC-7820N, and Samsung SCX-4521F

[°] Determine Ink Cartridge Yields – the average number of prints-per-cartridge for each cartridge

- · Printer Model: testing performed on an Officejet Pro L7780 Color Inkjet All-in-One
- Test document from the SpencerLab Printer Test Suite
 - Mixed Text & Graphics, Color Newsletter, printed semi-continuously with stops for paper replenishment, overnight, etc.
- Print Modes: plain paper default via Adobe Reader 7.0.8
- · Test High Capacity OEM inks/toner where available
 - HP #88 Large Black, Cyan, Magenta and Yellow ink cartridges
 - Brother Black (TN-04BK), Cyan (TN-04C), Magenta (TN-04M), and Yellow (TN-04Y) toner cartridges
 - Epson Black (0190), and High Capacity Cyan (0189), Magenta (0188), and Yellow (0187) toner cartridges
- · Cartridges judged to be at "end-of-life" when an out of ink/toner signal is displayed on printer control panel/driver
- · Testing is repeated over multiple cartridges to assure consistency

° Calculate ink component cost-per-print

• Divide each cartridge cost by the corresponding cartridge yield (average prints-per-cartridge)

° Calculate other user-replaceable component pro-rata costs

- Brother MFC-9420CN contains user-replaceable OPC Drum Cartridge, Fuser Unit, and Waste Toner Bottle; therefore, these component costs are included in total Cost-per-Print
 - Waste Toner Bottle, OPC Drum Cartridge and Fuser Unit contributions to total Cost-per-Print are based upon manufacturer-rated yield
- Epson AcuLaser CX11NF contains user-replaceable Photoconductor Unit; therefore, these component costs are included in total Cost-per-Print
 Photoconductor Unit contributions to total Cost-per-Print are based upon manufacturer-rated yield
- The HP Officejet Pro L7580/7680/7780 printheads are designed for the life of the printer; therefore, although user-replaceable, it is not included in the total Cost-per-Print

° Ink/Toner and User-replaceable Component Prices

| COMPONENT | COMPONENTS COST | | MAGENTA | YELLOW | BLACK | | |
|------------------|-----------------|-----------|-----------|-----------|-----------|--|--|
| HP Pro L7780 AiO | Ink | \$ 26.37 | \$ 26.62 | \$ 26.65 | \$ 34.74 | | |
| | Toner | \$ 150.01 | \$ 150.01 | \$ 150.01 | \$ 153.60 | | |
| Brother | Fuser Unit | \$ 475.88 | | | | | |
| MFC-9420CN | ОРС | \$ 310.92 | | | | | |
| | Waste Toner | \$ 13.31 | | | | | |
| Epson | Toner | \$ 117.88 | \$ 117.88 | \$ 117.88 | \$ 79.84 | | |
| AcuLaser CX11NF | OPC | \$ 270.43 | | | | | |

[°] Sum per-print component costs to obtain total Cost-per-Print for the test document

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